



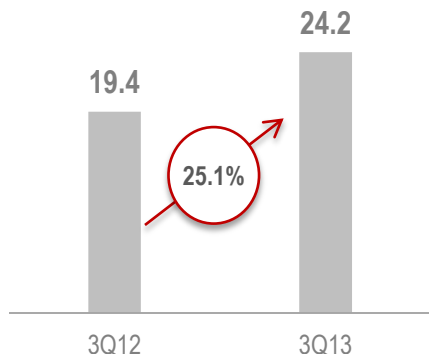
# Results for 3Q13

JBS S.A. (Bovespa: JBSS3; OTCQX: JBSAY)

São Paulo, November 13th, 2013

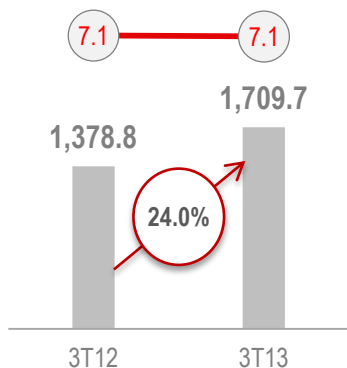
## 3Q13 Highlights\*

### Net Revenue (R\$ Billion)



✓ Net revenue of R\$24.2 billion, an increase of R\$4.9 billion compared to 3Q12, or 25.1%, of which 87.6% came from organic growth.

### EBITDA (R\$ Million)



✓ Consolidated EBITDA was R\$1,709.7 million, an increase of 24.0% over 3Q12. EBITDA margin was 7.1%, stable in comparison with 3Q12.

✓ Net income of R\$219.8 million.

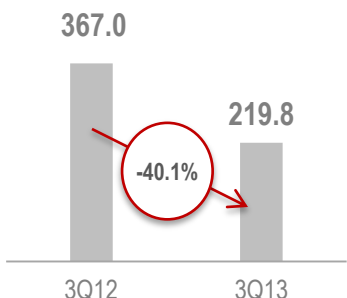
✓ Free cash flow of R\$806.9 million.

✓ Operating cash flow of R\$1,241.0 million.

✓ JBS ended the quarter with R\$7.8 billion in cash and cash equivalent.

✓ Leverage excluding the debt assumed in the Seara acquisition was 2.96x, as previously projected by the Company.

### Net Income (R\$ million)



✓ Leverage ended the period at 4.03x, considering total debt assumed from Seara acquisition, but not including EBITDA from the acquisition.

\*Not including Seara results





# Results for 3Q13

JBS S.A. (Bovespa: JBSS3; OTCQX: JBSAY)

São Paulo, November 13th, 2013

## 3Q13 Highlights

- ✓ JBS posted **consolidated net revenue of R\$24.2 billion**, an increase of R\$4.9 billion or 25.1%, compared with 3Q12, of which **87.6% came from organic growth**.
- ✓ **Consolidated EBITDA was R\$1,709.7 million**, an increase of 24.0% over 3Q12. EBITDA margin was 7.1%, stable compared with the EBITDA margin of 2Q12.
  - **JBS Mercosul posted net revenue of R\$6.2 billion**, 35.2% above 3Q12. **EBITDA was R\$687.5 million** with an **EBITDA margin of 11.1% in Mercosul and 11.7% in JBS Brazil (Parent Company)**.
  - **JBS USA Chicken (Pilgrim's Pride Corporation – "PPC")** maintained its positive momentum similar to the previous quarter. **Net revenue totaled US\$2.1 billion, 3.6% ahead of 3Q12. 3Q13 EBITDA came in at US\$226.1 million**, an increase of 114.1% compared with 3Q12. **EBITDA margin was 10.6%**.
- ✓ JBS posted **net income** for the quarter of R\$219.8 million, equivalent to R\$76.69 per thousand shares.
- ✓ JBS generated positive **free cash flow** of R\$806.9 million during 3Q13. The **net cash from operating activities** was R\$1,241.0 million.
- ✓ The Company ended the quarter with **R\$7,832.3 million in cash or cash equivalent**, corresponding to 73% of short-term debt.
- ✓ **Leverage** excluding the debt assumed at Seara acquisition was **2.96x**, as previously projected by the Company.
- ✓ **Leverage** (net debt / EBITDA) ended the period at 4.03x, including the assumption of the total debt from Seara acquisition, without considering EBITDA from the company acquired.
- ✓ **JBS S.A. issued a US\$1.0 billion Bond** in October, 2013, maturing in 2020 and with a yield of 7.75% per annum.





# Results for 3Q13

## Analysis of Consolidated Results

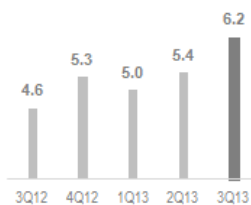
### Analysis of the principal financial indicators of JBS by Business Unit (in local currency)

		3Q13	2Q13	Δ%	3Q12	Δ%
<b>Net Revenue</b>						
JBS USA Beef	US\$	4,689.8	4,806.2	-2.4%	4,275.9	9.7%
JBS USA Pork	US\$	903.3	868.5	4.0%	846.1	6.8%
JBS USA Chicken	US\$	2,142.8	2,184.1	-1.9%	2,068.5	3.6%
JBS Mercosul	R\$	6,214.4	5,432.8	14.4%	4,597.8	35.2%
<b>EBITDA</b>						
JBS USA Beef	US\$	125.3	161.7	-22.5%	175.1	-28.4%
JBS USA Pork	US\$	43.8	50.7	-13.7%	40.4	8.3%
JBS USA Chicken	US\$	226.1	265.0	-14.7%	105.6	114.1%
JBS Mercosul	R\$	687.5	543.5	26.5%	665.6	3.3%
<b>EBITDA Margin</b>						
JBS USA Beef	%	2.7%	3.4%	-	4.1%	-
JBS USA Pork	%	4.8%	5.8%	-	4.8%	-
JBS USA Chicken	%	10.6%	12.1%	-	5.1%	-
JBS Mercosul	%	11.1%	10.0%	-	14.5%	-

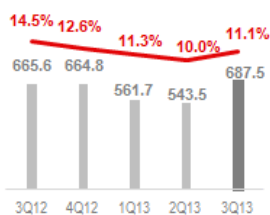
### Performance by Business Unit

JBS Mercosul   

Net sales (R\$ billion)



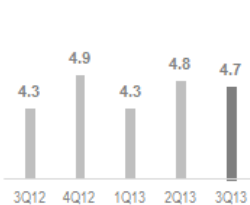
EBITDA (R\$ million)



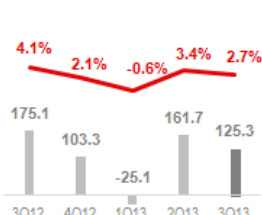
— EBITDA margin (%)

JBS USA   
(Including Australia and Canada)

Net sales (US\$ billion)

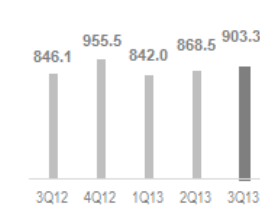


EBITDA (US\$ million)

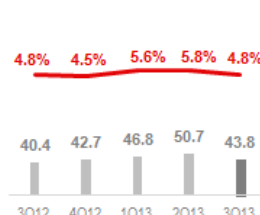


JBS USA 

Net sales (US\$ million)

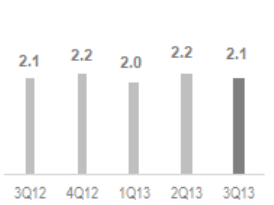


EBITDA (US\$ million)

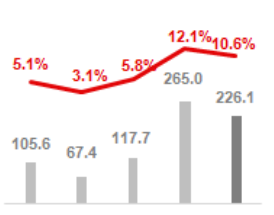


JBS USA (PPC) 

Net sales (US\$ billion)



EBITDA (US\$ million)



\*JBS S.A. ("JBS") (Bovespa: JBSS3; OTCQX: JBSAY), the global leading producer of animal protein announces today its results for the third quarter of 2013 (3Q13). For the purpose of analysis, this report considers the results for the quarter ended September 30, 2012 (3Q12) and June 30, 2013 (2Q13). The consolidated results of JBS are presented in Brazilian Real (R\$) and when separately analyzed, each business unit reports its results in the currency of the country in which it operates. The operations of JBS Australia and JBS Canada are an integral part of the subsidiary JBS USA and both results refer to the period of 13 weeks ended September 30, 2013 (3Q13). The quantitative data, such as volumes and heads slaughtered, are not audited.





# Results for 3Q13

## Consolidated analysis of the principal operational indicators of JBS

R\$ million	3Q13	2Q13	Δ%	3Q12	Δ%
<b>Net Revenue</b>	<b>24,222.0</b>	<b>21,931.0</b>	<b>10.4%</b>	<b>19,366.6</b>	<b>25.1%</b>
Cost of Goods Sold	(21,093.6)	(18,981.1)	11.1%	(16,889.4)	24.9%
<b>Gross Income</b>	<b>3,128.4</b>	<b>2,949.9</b>	<b>6.1%</b>	<b>2,477.2</b>	<b>26.3%</b>
<b>Gross Margin</b>	<b>12.9%</b>	<b>13.5%</b>	<b>-4.0%</b>	<b>12.8%</b>	<b>1.0%</b>
Selling Expenses	(1,296.0)	(1,163.2)	11.4%	(999.9)	29.6%
General and Adm. Expenses	(632.9)	(592.1)	6.9%	(516.1)	22.6%
Net Financial Income (expense)	(874.9)	(659.6)	32.6%	(418.7)	109.0%
Other Income (expense)	(2.4)	95.9	-	(0.9)	171.2%
<b>Operating Income</b>	<b>322.3</b>	<b>630.9</b>	<b>-48.9%</b>	<b>541.6</b>	<b>-40.5%</b>
Income and social contribution taxes	(64.0)	(222.9)	-71.3%	(155.0)	-58.7%
Participation of non-controlling shareholders	(38.5)	(69.6)	-44.7%	(19.6)	96.3%
<b>Net Income (Loss)<sup>(1)</sup></b>	<b>219.8</b>	<b>338.5</b>	<b>-35.1%</b>	<b>367.0</b>	<b>-40.1%</b>
<b>EBITDA</b>	<b>1,709.7</b>	<b>1,667.7</b>	<b>2.5%</b>	<b>1,378.8</b>	<b>24.0%</b>
EBITDA Margin	7.1%	7.6%	-	7.1%	-0.9%
<b>Net Income (Loss) per 1.000 shares (Reais)</b>	<b>76.69</b>	<b>118.13</b>	<b>-35.1%</b>	<b>125.69</b>	<b>-39.0%</b>

(1) Participation of Controlling Shareholders.

## Number of Heads Slaughtered and Sales Volume

	3Q13	2Q13	Δ%	3Q12	Δ%
<b>Heads processed (thousand)</b>					
Cattle	4,853.3	4,794.7	1.2%	4,057.1	19.6%
Hogs	3,274.4	3,184.3	2.8%	3,302.5	-0.9%
Smalls*	1,147.4	1,223.7	-6.2%	978.9	17.2%
<b>Volume Sold (thousand tons)**</b>					
<b>Domestic Market</b>	<b>1,820.4</b>	<b>1,761.1</b>	<b>3.4%</b>	<b>1,663.6</b>	<b>9.4%</b>
Fresh and Chilled Products	1,572.0	1,524.2	3.1%	1,446.5	8.7%
Processed Products	58.2	57.9	0.4%	53.5	8.7%
Others	190.3	179.0	6.3%	163.6	16.3%
<b>Exports</b>	<b>695.4</b>	<b>615.3</b>	<b>13.0%</b>	<b>556.8</b>	<b>24.9%</b>
Fresh and Chilled Products	648.9	574.4	13.0%	518.9	25.1%
Processed Products	20.8	18.9	10.1%	19.5	6.6%
Others	25.7	22.0	16.9%	18.4	39.7%
<b>TOTAL</b>	<b>2,515.8</b>	<b>2,376.4</b>	<b>5.9%</b>	<b>2,220.4</b>	<b>13.3%</b>

\*Not including poultry.

\*\*Not including PPC.





# Results for 3Q13

## Consolidated Results

### Net Revenue

JBS posted consolidated net revenue of R\$24,222.0 million in 3Q13, an increase of R\$4,855.4 million or 25.1% compared to 3Q12, of which 87.6% came from organic growth. This expansion was primarily due to the increase in revenues from all business units, influenced by the 9.0% Real devaluation in the period. Mercosul operation had relevant net revenue growth of 35.2% compared with 3Q12, the main highlight of this quarter.

In 3Q13, approximately 73% of global sales were generated domestically in the markets that the Company is present and 27% came from exports.

### EBITDA

3Q13 EBITDA was R\$1,709.7 million, 24.0% above the previous year, with an EBITDA margin of 7.1%, stable compared with the EBITDA Margin of 3Q12.

R\$ million	3Q13	3Q12	Δ%
<b>Net income for the period</b>	<b>258.3</b>	<b>386.6</b>	-33.2%
Financial income (expense), net	874.9	418.7	109.0%
Current and diferred income taxes	64.0	155.0	-58.7%
Depreciation and amortization	508.0	409.3	-
Equity in subsidiaries	-2.1	-0.6	229.8%
Restructuring, reorganization and donation	5.9	8.1	
Indemnity	0.7	1.8	
<b>(=) EBITDA</b>	<b>1,709.7</b>	<b>1,378.8</b>	

### Net Financial Expense

The net financial expense in 3Q13 was R\$874.9 million, primarily due to the cost of carrying the hedging instruments of assets and liabilities during the quarter.

### Net Income

JBS posted net income of R\$219.8 million for 3Q13, which represents R\$76.69 per thousand shares.

### Cash Generation

The Company generated R\$806.9 million of free cash flow during the quarter, and net cash from operating activities of R\$1,241.0 million.

### Capital Expenditure

In 3Q13, total capital expenditure (CAPEX) of JBS in property, plant, and equipment was R\$499.9 million. The main investments in North America were made in Brooks in Alberta facility, in Canada, and the Omaha, in Nebraska facility, in the US. In the Mercosul, the main investments were in improvements in productivity and in the expansion of operations.





# Results for 3Q13

## Consolidated Results

### Indebtedness including debt assumption from Seara and not considering EBITDA from acquired company

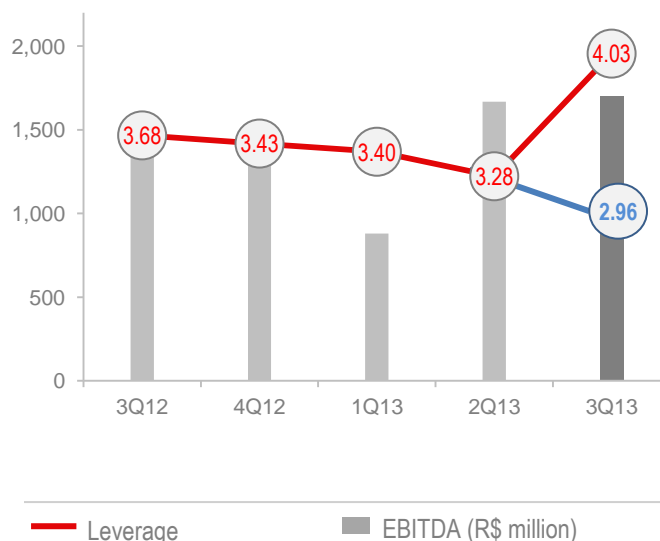
JBS' leverage (net debt / EBITDA), including the assumption of R\$5.85 billion in debt from Seara acquisition and not considering Seara EBITDA, ended the quarter at 4.03x.

R\$ million	9/30/13	6/30/13	Var.%
<b>Gross debt</b>	<b>30,242.5</b>	<b>24,422.8</b>	<b>23.8%</b>
(+) Short Term Debt	10,694.0	8,470.1	26.3%
(+) Long Term Debt	19,548.5	15,952.7	22.5%
(-) Cash and Equivalents	7,832.3	7,202.9	8.7%
<b>Net debt</b>	<b>22,410.2</b>	<b>17,219.9</b>	<b>30.1%</b>
Net debt/EBITDA	<b>4.03x</b>	<b>3.28x</b>	

### Leverage excluding the debt assumed from Seara acquisition was 2.96x, as previously indicated by the Company.

R\$ million	9/30/13	6/30/13
Net debt/EBITDA	<b>2.96x</b>	<b>3.28x</b>

### Leverage





# Results for 3Q13

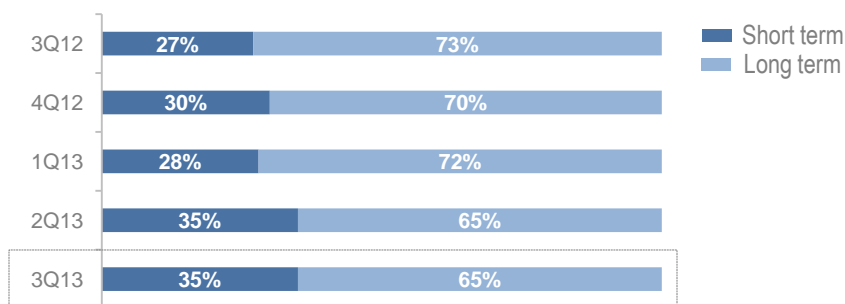
## Consolidated Results

### Indebtedness

The Company ended the quarter with R\$7,832.3 million in cash or cash equivalent, corresponding to 73% of short-term debt. JBS USA Holdings ended the quarter with US\$1.55 billion in available credit lines, equivalent to R\$3.52 billion which added to JBS current cash position represents approximately 100% of short-term debt.

After the conclusion of the Seara acquisition, the percentage of short-term (ST) debt relative to total debt remained in 35% in 3Q13. In October 2013, JBS USA paid R\$558.5 million regarding 2014 Bond allocated in short-term liabilities and JBS S.A. issued a US\$1.0 billion Bond with maturity in seven years and 7.75% yield per annum, which will contribute to improve JBS debt profile in 4Q13.

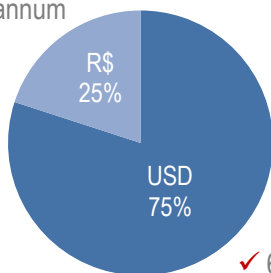
Debt profile ST / LT



At the end of the period, 75% of JBS' consolidated debt was denominated in U.S. dollars, with an average cost of 6.2% per annum. The proportion of debt denominated in Reais, 25% of consolidated debt, has an average cost of 10.5% per annum.

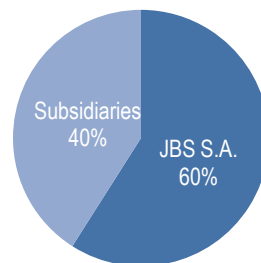
Breakdown by Currency & Average Cost

✓ 10.3% per annum



✓ 6.2% per annum

Breakdown by Company



### Updated Indebtedness Considering Subsequent Events to the Quarter

Considering the US\$1.0 billion Bond issued by JBS S.A. in October in addition to the conclusion of agreements with banks involved in the Seara acquisition and considering that these funds will be used to pay down short-term debt, the debt profile shows relevant adjustments, such as:

- ✓ Short-term debt will reduce to 21% of total debt
- ✓ Cash and cash-equivalents will represent 116% of short-term debt
- ✓ Average maturity will extend to 53 months
- ✓ Average cost of dollar denominated debt remains at 6.2% per annum





# Results for 3Q13

## Analysis of Results by Business Unit

### JBS USA Beef (including Australia and Canada)

Net revenue was US\$4,689.8 million in 3Q13, 9.7% higher than 3Q12, primarily due to an increase in exported volume. Compared to 2Q13, net revenue remained stable, with a slight decrease of 2.4%.

EBITDA for the period was US\$125.3 million, 28.4% lower than 3Q12. The results of this quarter reflect the transfer of cattle prices increases from the industry to products in the domestic American market, in addition to the Company's improved performance in Australia.

The American market presented a decrease in beef imported during this period which contributed to a better pricing of beef in the US domestic market. USDA data shows a reduction in cow slaughter during recent weeks which is an important indicator towards herd growth in the medium and long term.

Operations in Australia presented a solid performance in exports and is benefiting from increased demand in the Chinese market.

### Highlights (US GAAP)

US\$ million	3Q13	2Q13	Δ%	3Q12	Δ%
Animals processed (thousand)	2,386.3	2,443.1	-2.3%	2,023.8	17.9%
Net Revenue	4,689.8	4,806.2	-2.4%	4,275.9	9.7%
EBITDA	125.3	161.7	-22.5%	175.1	-28.4%
EBITDA margin %	2.7%	3.4%	-	4.1%	-

### Breakdown of Net Revenues

Domestic Market	3Q13	2Q13	Δ%	3Q12	Δ%
Net Revenue (US\$ million)	3,353.4	3,491.7	-4.0%	3,139.3	6.8%
Volume (tons)	883.4	861.5	2.5%	848.1	4.2%
Average Price (US\$/Kg)	3.80	4.05	-6.3%	3.70	2.6%

Exports	3Q13	2Q13	Δ%	3Q12	Δ%
Net Revenue (US\$ million)	1,336.4	1,314.5	1.7%	1,136.6	17.6%
Volume (tons)	315.2	284.6	10.8%	250.0	26.1%
Average Price (US\$/Kg)	4.24	4.62	-8.2%	4.55	-6.7%







# Results for 3Q13

## Analysis of Results by Business Unit

### JBS USA Pork

Net revenue in the pork business for the quarter totaled US\$903.3 million, an increase of 6.8% year on year. This result reflects an increase in prices in both domestic and export markets, coupled with an increase in exports volume. Compared to 2Q13, net revenue increased 4.0%.

EBITDA was US\$43.8 million in 3Q13, an increase of 8.3% compared to 3Q12, with EBITDA margin of 4.8%. The increase in EBITDA was primarily due to higher prices in the domestic market and in exports, partially offset by an increase in raw material prices.

### Highlights (US GAAP)

US\$ million	3Q13	2Q13	Δ%	3Q12	Δ%
Animals processed (thousand)	3,274.4	3,184.3	2.8%	3,302.5	-0.9%
Net Revenue	903.3	868.5	4.0%	846.1	6.8%
EBITDA	43.8	50.7	-13.7%	40.4	8.3%
EBITDA margin %	4.8%	5.8%	-	4.8%	-

### Breakdown of Net Revenues

Domestic Market	3Q13	2Q13	Δ%	3Q12	Δ%
Net Revenue (US\$ million)	765.4	738.3	3.7%	718.2	6.6%
Volume (thousand tons)	286.6	288.9	-0.8%	291.7	-1.7%
Average Price (US\$/Kg)	2.67	2.56	4.5%	2.46	8.5%

Exports	3Q13	2Q13	Δ%	3Q12	Δ%
Net Revenue (US\$ million)	137.9	130.1	6.0%	127.9	7.8%
Volume (thousand tons)	54.9	52.6	4.2%	54.5	0.7%
Average Price (US\$/Kg)	2.51	2.47	1.6%	2.35	7.1%





# Results for 3Q13

## Analysis of Results by Business Unit

### JBS USA Chicken (Pilgrim's Pride Corporation "PPC", controlled by JBS USA)

Net revenue for the quarter was US\$2,142.8 million, 3.6% higher compared to the same period last year. This improved result comes from an increase of 4.4% in revenue from the US operations, due to an increase in revenue per pound sold, thanks to higher market prices, partially offset by a decrease in volumes sold and in the revenue from PPC Mexican operation, due to the normalization after a market recovery followed by AI issue.

EBITDA in the quarter was US\$226.1 million, 114.1% higher than 3Q12. This improvement was possible due to the industry favorable scenario, which saw a decrease of 3.9% in costs at PPC US operations, coupled with efforts to reduce inventory, in addition to a decrease in freight and storage costs. EBITDA margin was 10.6%.

Net profit for the period was US\$160.9 million, an increase of 275.0% compared to 3Q12 with free cash flow generation of US\$285.8 million, enabling PPC to reduce its debt by US\$252 million and its leverage to 0.87x (Net debt/ PPC LTM EBITDA).

"Our engagement with key customers continues to reflect the value they expect from Pilgrim's and is driving growth and success for our customers. We've also seen improvements in our margins as a result of the processes we've transformed through our commitment to operational excellence. We are close to achieving our operational improvement targets for the year and envision capturing even greater efficiencies in 2014. Our export model has enabled us to attain our goal of achieving 30% growth in value-added products year to date," stated Bill Lovette, Pilgrim's Chief Executive Officer.

### Highlights (US GAAP)

US\$ million	3Q13	2Q13	Δ%	3Q12	Δ%
Net Revenue	2,142.8	2,184.1	-1.9%	2,068.5	3.6%
Adjusted EBITDA	226.1	265.0	-14.7%	105.6	114.1%
EBITDA margin %	10.6%	12.1%	-	5.1%	-





# Results for 3Q13

## Analysis of Results by Business Unit

### JBS Mercosul

Net revenue of JBS Mercosul was R\$6,214.4 million in the quarter, 35.2% superior to 3Q12, due to an increase of 21.3% in the volume of animals processed in the period, which reflected in an increase of 31.1% in the volume of beef in the domestic market and 30.1% in the international market. The highlight of the quarter was the increase of 40.5% in revenue in the domestic market, boosted by the Company's marketing campaign and a 28.5% increase in export revenues, thanks to the combination of growth in volume and prices, coupled with 9.0% of BRL devaluation in the period.

EBITDA totaled R\$687.5 million in the quarter, an increase of 3.3% over 3Q12. EBITDA margin was 11.1% in Mercosul and 11.7% in JBS Brazil (Parent Company). This increase in EBITDA is a reflection of improved exports, coupled with real devaluation, partially offset by the maintenance of raw material costs.

JBS has a production and distribution platform in the Mercosul that permits efficiency and scale gains, that, allied with the focus on operational efficiencies, allows for solid and sustainable results.

### Highlights

R\$ million	3Q13	2Q13	Δ%	3Q12	Δ%
Animals processed* (thousand)	2,467.0	2,351.6	4.9%	2,033.3	21.3%
Net Revenue	6,214.4	5,432.8	14.4%	4,597.8	35.2%
EBITDA	687.5	543.5	26.5%	665.6	3.3%
EBITDA margin %	11.1%	10.0%	-	14.5%	-

\*Cattle only

### Breakdown of Net Revenues

Domestic Market	3Q13	2Q13	Δ%	3Q12	Δ%
<b>Net Revenue (million R\$)</b>					
Fresh and Frozen Products	2,723.5	2,399.3	13.5%	1,924.9	41.5%
Processed Products	372.6	344.4	8.2%	256.4	45.3%
Others	478.0	421.2	13.5%	362.1	32.0%
<b>TOTAL</b>	<b>3,574.1</b>	<b>3,164.9</b>	<b>12.9%</b>	<b>2,543.5</b>	<b>40.5%</b>
<b>Volume (thousand tons)</b>					
Fresh and Frozen Products	402.0	373.8	7.5%	306.7	31.1%
Processed Products	58.2	57.9	0.4%	53.5	8.7%
Others	190.3	179.0	6.3%	163.6	16.3%
<b>TOTAL</b>	<b>650.4</b>	<b>610.7</b>	<b>6.5%</b>	<b>523.8</b>	<b>24.2%</b>
<b>Average Price (R\$/Kg)</b>					
Fresh and Chilled Product	6.78	6.42	5.6%	6.28	8.0%
Processed Items	6.40	5.95	7.6%	4.79	33.6%
Others	2.51	2.35	6.8%	2.21	13.6%





# Results for 3Q13

## Analysis of Results by Business Unit

### JBS Mercosul

Exports	3Q13	2Q13	Δ%	3Q12	Δ%
<b>Net Revenue (million R\$)</b>					
Fresh and Frozen Products	1,931.6	1,675.0	15.3%	1,498.3	28.9%
Processed Products	261.9	177.4	47.6%	204.6	28.0%
Others	446.9	415.6	7.5%	351.4	27.2%
<b>TOTAL</b>	<b>2,640.3</b>	<b>2,268.0</b>	<b>16.4%</b>	<b>2,054.3</b>	<b>28.5%</b>
<b>Volume (thousand tons)</b>					
Fresh and Frozen Products	278.8	237.2	17.6%	214.4	30.1%
Processed Products	20.8	18.9	10.1%	19.5	6.6%
Others	25.7	22.0	16.9%	18.4	39.7%
<b>TOTAL</b>	<b>325.3</b>	<b>278.1</b>	<b>17.0%</b>	<b>252.3</b>	<b>29.0%</b>
<b>Average Price (R\$/Kg)</b>					
Fresh and Frozen Products	6.93	7.06	-1.9%	6.99	-0.9%
Processed Beef	12.57	9.37	34.1%	10.47	20.0%
Others	17.42	18.93	-8.0%	19.13	-9.0%





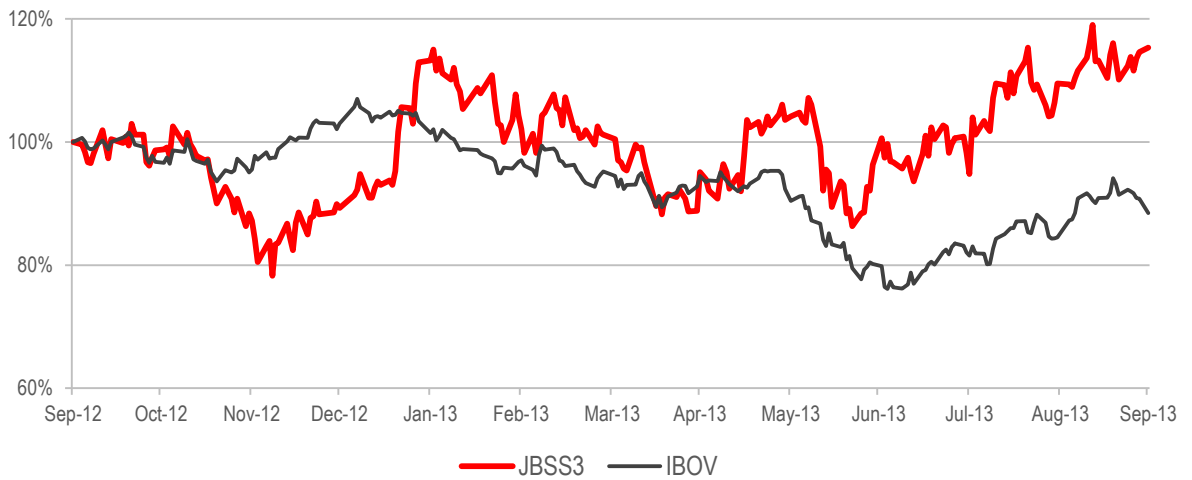
# Results for 3Q13

## JBS Stock Performance

During the 12 months to September 30<sup>th</sup>, 2013, JBSS3 substantially outperformed the Ibovespa Index, increasing 15%, while the index decreased 12%.

The Average Daily Traded Financial Volume in 3Q13 was R\$31.4 million, an increase of 22.4% compared to the same period of 2012.

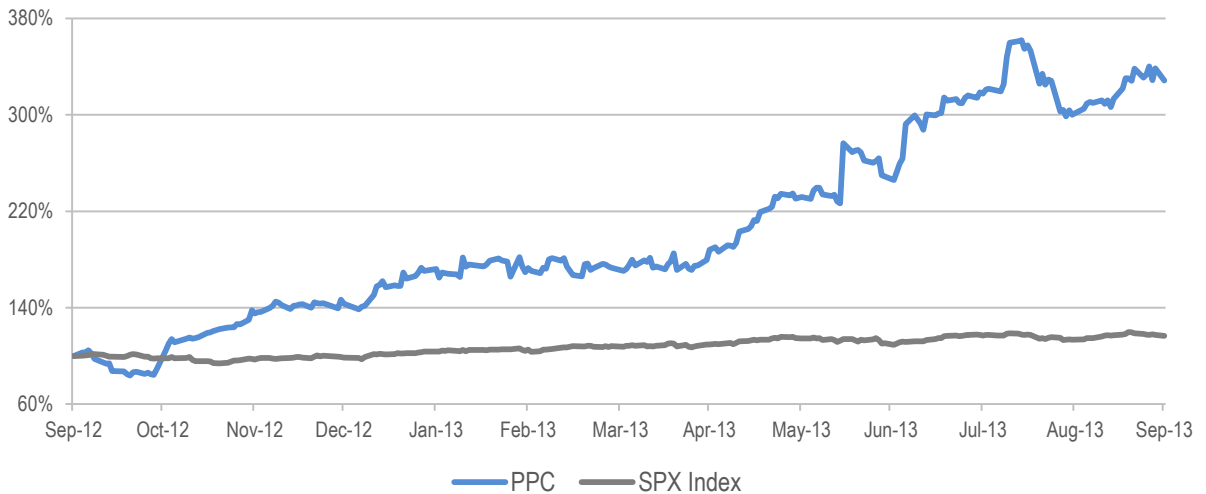
Current JBS' market cap is R\$24.0 billion.



## Pilgrim's Pride Corp. (PPC) Stock Performance (Controlled by JBS)

During the 12 months to September 30<sup>th</sup>, 2013, PPC stocks substantially outperformed the S&P 500 Index, increasing 228%, while the index increased 17%.

Current PPC's market cap is US\$3.7 billion.

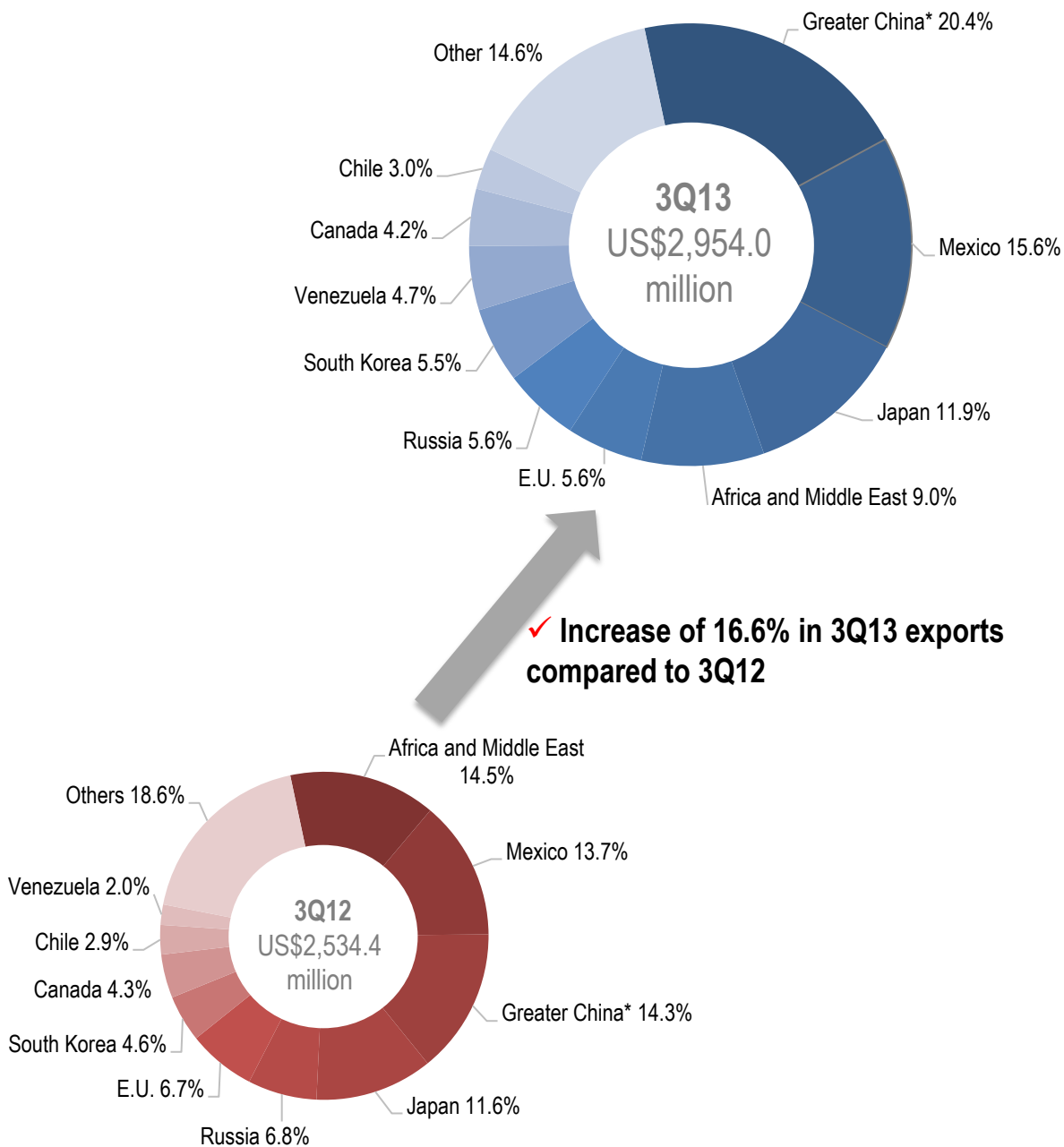


Source: Bloomberg, 100 = 09/28/2012



## Tables and Charts

**Graph I - JBS Consolidated Exports Breakdown in 3Q13 and 3Q12**



✓ Increase of 16.6% in 3Q13 exports compared to 3Q12

\*Considers China, Hong Kong and Vietnam

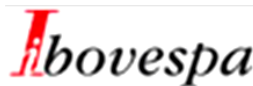
**Table I - Breakdown of Production Costs by Business Unit (%)**

3Q13 (%)	Consolidated	JBS Mercosul	USA Beef	USA Pork	USA Chicken
Raw material (livestock)	81.1%	86.4%	87.4%	84.8%	58.0%
Processing (including ingredients and packaging)	9.9%	7.5%	5.2%	6.9%	25.6%
Labor Cost	8.9%	6.1%	7.4%	8.3%	16.4%



# Results for 3Q13

## Indexes



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# Results for 3Q13

## Consolidated Financial Statements – JBS S.A.

JBS S.A.

Balance sheets  
(In thousands of Reais)

	Company		Consolidated	
	September 30,	December 31, 2012	September 30,	December 31, 2012
<b>ASSETS</b>				
<b>CURRENT ASSETS</b>				
Cash and cash equivalents	4,489,394	3,564,984	7,832,321	5,383,087
Trade accounts receivable, net	3,259,638	2,753,737	7,609,914	5,688,648
Inventories	2,539,367	1,940,192	7,383,185	5,182,187
Biological assets	-	-	1,593,364	849,624
Recoverable taxes	1,341,007	1,309,995	2,233,529	1,676,267
Prepaid expenses	11,351	9,648	153,184	142,961
Other current assets	320,389	273,332	601,331	460,625
<b>TOTAL CURRENT ASSETS</b>	<b>11,961,146</b>	<b>9,851,888</b>	<b>27,406,828</b>	<b>19,383,399</b>
<b>NON-CURRENT ASSETS</b>				
<b>Long-term assets</b>				
Credits with related parties	1,224,880	808,062	641,627	548,909
Biological assets	-	-	492,004	304,309
Recoverable taxes	632,466	641,957	1,022,002	673,346
Other non-current assets	259,144	206,137	905,404	671,758
<b>Total long-term assets</b>	<b>2,116,490</b>	<b>1,656,156</b>	<b>3,061,037</b>	<b>2,198,322</b>
Investments in associate, subsidiaries and joint ventures	11,035,307	6,118,876	304,192	258,620
Property, plant and equipment, net	9,243,611	8,767,637	20,574,063	16,207,640
Intangible assets, net	9,547,075	9,531,964	14,874,997	11,708,212
<b>TOTAL NON-CURRENT ASSETS</b>	<b>31,942,483</b>	<b>26,074,633</b>	<b>38,814,289</b>	<b>30,372,794</b>
<b>TOTAL ASSETS</b>	<b>43,903,629</b>	<b>35,926,521</b>	<b>66,221,117</b>	<b>49,756,193</b>







# Results for 3Q13

## Consolidated Financial Statements – JBS S.A.

### JBS S.A.

#### Balance sheets

(In thousands of Reais)

	Company		Consolidated	
	September 30,	December 31,	September 30,	December 31,
<b>LIABILITIES AND EQUITY</b>				
<b>CURRENT LIABILITIES</b>				
Trade accounts payable	1,028,359	1,000,273	5,305,482	3,564,270
Loans and financings	7,484,378	5,355,774	10,694,003	6,098,898
Income taxes	-	-	31,423	8,886
Payroll, social charges and tax obligation	470,111	361,741	1,814,402	1,276,009
Declared dividends	353	170,749	353	170,749
Payables related to facilities acquisitions	126,642	112,712	348,110	112,712
Other current liabilities	924,070	280,649	1,175,696	306,049
<b>TOTAL CURRENT LIABILITIES</b>	<b>10,033,913</b>	<b>7,281,898</b>	<b>19,369,469</b>	<b>11,537,573</b>
<b>NON-CURRENT LIABILITIES</b>				
Loans and financings	10,584,778	6,795,885	19,548,503	14,390,046
Payroll, social charges and tax obligation	125,740	137,847	663,905	524,230
Payables related to facilities acquisitions	75,654	95,142	496,747	95,142
Deferred income taxes	984,583	825,781	2,001,498	1,276,756
Provision for lawsuits risk	161,585	155,156	819,327	203,361
Other non-current liabilities	23,387	24,265	343,527	295,779
<b>TOTAL NON-CURRENT LIABILITIES</b>	<b>11,955,727</b>	<b>8,034,076</b>	<b>23,873,507</b>	<b>16,785,314</b>
<b>EQUITY</b>				
Capital stock	21,506,247	21,506,247	21,506,247	21,506,247
Treasury shares	(603,072)	(776,526)	(603,072)	(776,526)
Capital transaction	84,265	77,374	84,265	77,374
Capital reserve	211,879	211,879	211,879	211,879
Revaluation reserve	93,389	96,847	93,389	96,847
Profit reserves	1,993,697	1,993,697	1,993,697	1,993,697
Valuation adjustments to equity in subsidiaries	151,300	92,999	151,300	92,999
Accumulated translation adjustments in subsidiaries	(2,313,358)	(2,591,970)	(2,313,358)	(2,591,970)
Retained earnings	789,642	-	789,642	-
<b>Attributable to controlling interest</b>	<b>21,913,989</b>	<b>20,610,547</b>	<b>21,913,989</b>	<b>20,610,547</b>
<b>Attributable to noncontrolling interest</b>	<b>-</b>	<b>-</b>	<b>1,064,152</b>	<b>822,759</b>
<b>TOTAL EQUITY</b>	<b>21,913,989</b>	<b>20,610,547</b>	<b>22,978,141</b>	<b>21,433,306</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>43,903,629</b>	<b>35,926,521</b>	<b>66,221,117</b>	<b>49,756,193</b>





# Results for 3Q13

## Consolidated Financial Statements – JBS S.A.

### JBS S.A.

Statements of income for the three months period ended on September 30, 2013 and 2012  
(In thousands of Reais)

	Company		Consolidated	
	2013	2012	2013	2012
<b>NET SALE REVENUE</b>	<b>5,413,179</b>	<b>4,274,902</b>	<b>24,221,998</b>	<b>19,366,617</b>
Cost of goods sold	(4,061,055)	(3,135,692)	(21,093,614)	(16,889,422)
<b>GROSS INCOME</b>	<b>1,352,124</b>	<b>1,139,210</b>	<b>3,128,384</b>	<b>2,477,195</b>
<b>OPERATING INCOME (EXPENSE)</b>				
General and administrative expenses	(275,031)	(213,880)	(632,862)	(516,136)
Selling expenses	(570,499)	(412,130)	(1,295,971)	(999,940)
Financial expense, net	(647,601)	(268,596)	(874,868)	(418,657)
Equity in earnings of subsidiaries	342,451	239,599	2,081	631
Other income (expenses), net	(4,163)	10,605	(4,465)	(1,510)
	<b>(1,154,843)</b>	<b>(644,402)</b>	<b>(2,806,085)</b>	<b>(1,935,612)</b>
<b>NET INCOME BEFORE TAXES</b>	<b>197,281</b>	<b>494,808</b>	<b>322,299</b>	<b>541,583</b>
Current income taxes	586	604	(18,337)	(27,777)
Deferred income taxes	21,957	(128,413)	(45,639)	(127,193)
	<b>22,543</b>	<b>(127,809)</b>	<b>(63,976)</b>	<b>(154,970)</b>
<b>NET INCOME OF THE PERIOD</b>	<b>219,824</b>	<b>366,999</b>	<b>258,323</b>	<b>386,613</b>
<b>ATTRIBUTABLE TO:</b>				
Controlling interest			219,824	366,999
Noncontrolling interest			38,499	19,614
			<b>258,323</b>	<b>386,613</b>
<b>Net income basic per thousand shares - in reais</b>	<b>76.69</b>	125.69	<b>76.69</b>	125.69
<b>Net income diluted per thousand shares - in reais</b>	<b>76.69</b>	125.69	<b>76.69</b>	125.69





# Results for 3Q13

## Consolidated Financial Statements – JBS S.A.

### JBS S.A.

#### Statements of cash flows for the three months period ended September 30, 2013 and 2012 (In thousands of Reais)

	Company		Consolidated	
	2013	2012	2013	2012
<b>Cash flow from operating activities</b>				
Net income of the period attributable to controlling interest	219,824	366,998	219,824	366,998
Adjustments to reconcile net income to cash provided on operating activities				
. Depreciation and amortization	131,810	109,185	507,994	409,325
. Allowance for doubtful accounts	-	-	(233)	(1,270)
. Equity in earnings of subsidiaries	(342,451)	(239,599)	(2,081)	(631)
. Loss (gain) on assets sales	4,165	(2,164)	3,866	7,034
. Deferred income taxes	(21,957)	128,413	45,639	127,193
. Current and non-current financial charges	112,911	(53,397)	173,136	23,647
. Provision for lawsuits risk	2,256	2,900	9,139	4,941
	106,558	312,336	957,284	937,237
<b>Decrease (increase) in operating assets</b>				
Trade accounts receivable	(473,527)	(218,880)	(368,560)	(231,223)
Inventories	(182,651)	(36,705)	(230,740)	46,755
Recoverable taxes	(69,560)	83,587	(251,595)	102,467
Other current and non-current assets	(46,016)	27,396	(6,683)	(58,986)
Related party receivable	334,794	(205,631)	87,748	115,274
Biological assets	-	-	(126,986)	(148,367)
<b>Increase (decrease) operating liabilities</b>				
Trade accounts payable	78,852	(102,950)	269,682	(180,508)
Other current and non-current liabilities	632,181	(65,205)	781,761	(25,924)
Noncontrolling interest	-	-	38,499	19,614
Valuation adjustments to shareholders' equity in subsidiaries	-	-	90,551	-
<b>Net cash provided by operating activities</b>	<b>380,631</b>	<b>(206,052)</b>	<b>1,240,961</b>	<b>576,339</b>
<b>Cash flow from investing activities</b>				
Additions to property, plant and equipment and intangible assets	(265,655)	(332,694)	(499,911)	(450,589)
Decrease in investments in subsidiaries	976,076	1,862	-	2,067
Net effect of working capital of acquired / merged company	-	-	65,889	-
<b>Net cash provided by investing activities</b>	<b>710,421</b>	<b>(330,832)</b>	<b>(434,022)</b>	<b>(448,522)</b>
<b>Cash flow from financing activities</b>				
Proceeds from loans and financings	2,032,024	1,329,699	5,958,425	2,663,469
Payments of loans and financings	(2,553,225)	(1,193,741)	(6,193,272)	(3,273,610)
Payments of dividends	-	(7)	-	(7)
Capital transactions	-	-	1,351	-
<b>Net cash provided by financing activities</b>	<b>(521,201)</b>	<b>135,951</b>	<b>(233,496)</b>	<b>(610,148)</b>
<b>Effect of exchange variation on cash and cash equivalents</b>	-	-	<b>55,954</b>	<b>18,455</b>
Variance in cash and cash equivalents	569,851	(400,933)	629,397	(434,577)
Cash and cash equivalents at the beginning of the period	3,919,543	3,955,539	7,202,924	5,475,236
<b>Cash and cash equivalents at the end of the period</b>	<b>4,489,394</b>	<b>3,554,606</b>	<b>7,832,321</b>	<b>5,040,659</b>





# Results for 3Q13

## Disclaimer

*This release contains forward-looking statements relating to the prospects of the business, estimates for operating and financial results, and those related to growth prospects of JBS. These are merely projections and, as such, are based exclusively on the expectations of JBS' management concerning the future of the business and its continued access to capital to fund the Company's business plan. Such forward-looking statements depend, substantially, on changes in market conditions, government regulations, competitive pressures, the performance of the Brazilian economy and the industry, among other factors and risks disclosed in JBS' filed disclosure documents and are, therefore, subject to change without prior notice..*

